<u>DRAFT : RESPONSE TO QUESTIONNAIRE PROJECT FUTURE READY</u> <u>COMBAT VEHICLE (FRCV)</u>

- 1. Please refer the Project Brief, Questionnaire and Supplementary Question (uploaded as ADDENDUM) for project FRCV.
- 2. The Project Brief, Questionnaire & Supplementary Questions (as ADDENDUM) of project Future Ready. Combat Vehicle (FRCV) was uploaded in MoD (DDP) website on 19 May & 31 May 2023 respectively. As per timeline's last date of submission of questionnaire was 30 Jun 2023, however, request from various industry participants have been received for extension of dates for submission of response.
- 3. In view of the above, the dates of submission of response to the above questionnaires have been approved to be extended upto **14 Jul 2023**.
- 4. The same has been approved by competent authority.

Bharat Sirohi)

Col

Col AC-4 (FRCV & EM)

ADG ADB/ ADB (TEWS)

GENERAL STAFF BRANCH/DTE GEN ARMOURED CORPS AC-4 (FRCV & EM)

INTERACTION WITH INDUSTRY FOR IDENTIFICATION OF PROSPECTIVE DEVELOPING AGENCIES (DAs) FOR PROJECT FUTURE READY COMBAT VEHICLE (FRCV)

- 1. Please refer our letter No A/36026/FRCV/Gen/GS dt 18 May 23.
- 2. The project brief and questionnaire for FRCV was uploaded on MoD (DDP) website on 19 May 23. Based on further deliberations with various stakeholders as well as PFT members, a 'Supplementary Questionnaire' has been prepared which is required to be issued as an addendum to the questionnaire already uploaded on the MoD website. A copy of same is attached at Appendix for your necessary action pl.
- 3. You are requested to upload the **Supplementary Questions** as **ADDENDUM** to the Project Brief & Questionnaire uploaded on 19 May 23.

(Amit Rana)

Lt Col

GSO-1, AC-4 (FRCV & EM)

MoD/DDP (PO/MS)

ADG ADB /ADB (T &WS) -

For your info wrt tele conversation between the GSO-1 AC-4 (FRCV & EM) & Col ADB (Engrs) of date.

FRCV-AFV

SUPPLEMENTARY QUESTIONS

(Refer Appendix of Questionnaire Uploaded on Make in India Website on 19 May 23)

	(details should be a	dequately amplified	in Remarks column for	better comprehension)			
37.	Platform Design & Configuration. Specify the ownership status of overall platform design & configuration	<u>Indigenous</u>	IPR (%age of Indian/ Foreign)	ToT based (Specify in %age terms)	Remarks		
38.	Infrastructure for Manufacturing Armoured Fighting Vehicles (AFVs). Please list out the response of your (Company/Firm/Consortium/JV) in each of following aspects:- (A detailed response will facilitate in a realistic assessment). (a) Does your entity have a plant for manufacturing AFVs? If yes where is the manufacturing unit located and what is the capacity of the manufacturing unit? (b) If the answer to previous question is No than what are the plans of your entity to develop infrastructure in India? (c) Which all components of AFV will be manufactured by your entity in India? (d) Which all components of AFV will have complete R&D done by your entity? (e) Which all components of AFV will be manufactured based on ToT and what will be the extent of ToT? Also specify whether it would be limited to licensed production or your company would be holding 100% ToT? (f) In case of components manufactured on ToT, will your company have IPR of these components or will it be held by foreign technology partner? (g) Will entire AFV including the sub components be manufactured by your company or will you be subletting manufacturing						
	of certain components? (components planned to be manufactured by subletting & to whom to be specified) (h) In case the company will be subletting the components then will they be manufactured by Indian companies or foreign companies? (j) What is the work force employed in R&D and in manufacturing sector by your company?						

	(1.)					
	(k)	Which	n of the following facilities are already existing with your company			
		(i)	Heavy Duty Forging.			
		(ii)	Heat treatment and thermal processing.			
		(iii)	Multi Stage Torqueing.			
		(iv)	Surface finishing & Coating.			
		(v)	Stress analysis and structural design.			
	(vi) Armour Plate fabrication & armour grade steel plate welding.					
	(vii) Ballistic testing & analysis.					
		(viii)	Casting Foundry.			
		(ix)	Forging Foundry.			
		(x)	Engine Casting Machines.			
	(I)	In cas	se any of the facilities mentioned above at ser 38 (k) is not existing then please mention whether you will be			
	estab	lishing	these facilities or will be utilising the services of some other company? In case some of the facilities are being out			
	sourc	ed thar	n which Indian company would be undertaking those activities?			
	(m)		se of a JV, IPR of which all components will be held by your company and IPR of which all components will be			
	retain	ed with	n your JV partner?			
	(n)	Will re nauling	etention of IPR of some of the components impact future repair and maintenance of those components including			
	(o)		: se IPR of certain components are retained with the JV partner what will be the plan of sustenance of those			
			in field?			
39.			Required . Please specify the assistance required from various agencies mentioned below in specific terms?			
	(a)	Servi	ce Headquarters.			
	(b)	DRDO	O.			
	(c)	Other	Government owned establishments.			
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<u>Please Note</u> – An interactive meeting to amplify contents of the questionnaire and clarify queries, if any, will be conducted in 2nd week of June 2023. All desirous respondents must forward a confirmatory mail to attend the same on the email address xecoord-2020@gov.in by 10 June 2023

Appendix

(Refers to Para 8 of Project Brief)

QUESTIONNAIRE TO SEEK INDUSTRY RESPONSE FOR MAKE-I PROJECT FUTURE READY COMBAT VEHICLE (FRCV)

- 1. The questionnaire to seek industry response for carrying our feasibility study is given below as well as Annexure to this document.
- 2. Interested entities may respond by 30 Jun 2023 on the address given below:-

Col AC-4 (FRCV & EM)
Dte Gen Armd Corps (AC-4)
IHQ of MoD (Army)
A Wing, Sena Bhawan
New Delhi -110011
Email – xecoord-2020@gov.in

<u>Please Note</u> – An interactive meeting to amplify contents of the questionnaire and clarify queries, if any, will be conducted within one week of uploading of questionnaire on MoD website. All desirous respondents must forward a confirmatory mail to attend the same within three days from date of receiving the questionnaire

Q	<u>Questionnaire</u>	<u>Response</u>
<u>No</u>		Yes / No should be suitably amplified
Asse	essment of Capability of Indian Industry. Please list out the details of your entity (Company/Firm/C	consortium/JV) in each of
follov	ving aspects:- (A detailed response will facilitate in a realistic assessment).	
1.	Status of Applicant Entity (Company/Consortium/JV).	
	(a) Would your company be able to provide the FRCV and ammunitions including ATGMs by itself?	
	(b) If the answer to previous question is No then would your company be forming a consortium	
	for meeting the requirement?	
	(c) If the answer to the previous question is Yes, then is your company the designated Lead	
	Member of the consortium/ JV?	

Q No	<u>Questionnaire</u>	Response
No.		Yes / No should be suitably amplified
2.	Buy (Indian-IDDM) Capability. Can your entity indigenously design, develop & manufacture FRCV under Make-I category as per technical parameters, given in the Para 6 of the brief of project, with a minimum of 50% Indigenous Content (IC) on cost basis of the base contract price i.e. total contract price less taxes & duties for procurement under Buy (Indian-IDDM) category of DAP-20?	
3.	 Entity/Company Details (Lead Company as well members of Consortium/JV, If Consortium/JV applicable). (a) The category of the company, whether large/medium/small. (b) Years of existence {Registered in (Year)}. (c) The shareholding pattern of the company. 	
4.	Financial Eligibility Criteria (Lead Company as well members of Consortium/JV, If Consortium/JV applicable). (a) Credit Rating. Long term credit rating of CCR-BBB or better as on 31st March of the previous financial year. (b) Annual Turnover of the Company and Profitability. Minimum average annual turnover for last three financial years ending 31st March of the previous financial Year. Annual profit in the last five financial years. (c) Net Worth. Net worth of entities, ending 31st March of the previous financial year. (d) Insolvency. Details of insolvency resolution as per IBC if any.	

<u>Q</u>	<u>Questionnaire</u>	<u>Response</u>
<u>No</u>		Yes / No should be suitably amplified
5.	Technical Eligibility Criteria. (As per Para 7 (a) & (b), Appendix F, Chapter III of DAP-2020)	
	(a) <u>Nature of Business</u> . Whether the entity/company is OEM, manufacturing agency or system integrator of defence equipment and not a trading company?	
	 (b) Experience in Related Field. (i) Does your entity/company have a minimum two (02) year experience in broad areas like manufacturing/ engineering/ electronics/ explosives etc as applicable in the instant case? OR	
	(ii) If not, then a cumulative experience of at least three (03) years in above areas, resulting in gaining of competence for manufacturing the proposed product.	
	(c) Integration Capability. To establish the same, the company should have:	
	(i) Successfully commissioned at least one project with a capital expenditure of not less than ₹500 Crores (Rupees Five Hundred Crores only) on each such plant/project.	
	OR	
	(ii) Successfully signed at least one contract in the product or related domain (eg. Aerospace/shipbuilding/ Armoured Fighting Vehicles/weapon systems / command & control systems, as the case may be) of value not less than ₹ 300 Crores (Rupees Three Hundred Crores), during the last seven (07) financial years.	
	(d) <u>License</u> . Details of Licenses held by your entity/company for any systems, ammunition or other controlled technologies applicable for this project.	
	(e) <u>Intellectual Property Rights (IPR)</u> . Does your entity/company hold any patents/IPR of the critical components/ technologies related to this project?	
	(f) Quality Control. Details regarding Indian and International quality certification like ISO 9000 etc, if so, details of date of certification with validity and certification agency.	

<u>Q</u>	<u>Questionnaire</u>	<u>Response</u>
<u>No</u>		Yes / No should be suitably amplified
	(g) Domain-Specific Criteria . (To establish domain specific capability) Does your entity/company have :-	
	(i) Special facilities necessary for development, fabrication or assembly of the product.	
	(ii) Does the company have adequate infrastructure to develop, integrate and manufacture? If not, what would be the procedure and timelines to establish the same?	
	(ii) Design and manufacturing capabilities such as design simulators/software, tempering and machining, specialized welding technology, high-end control systems, etc.	
6.	Research & Development (R&D) Infrastructure. Infrastructure and number of employees working in R&D of systems related to the product.	
	 (a) Details of Developmental Facilities:- (i) Laboratories and Drawing Office Facility. (ii) Inspection and Quality Control. (iii) Manpower. 	
	(b) Does the company have adequate infrastructure for carrying out trials and testing of equipment? Please give details.	

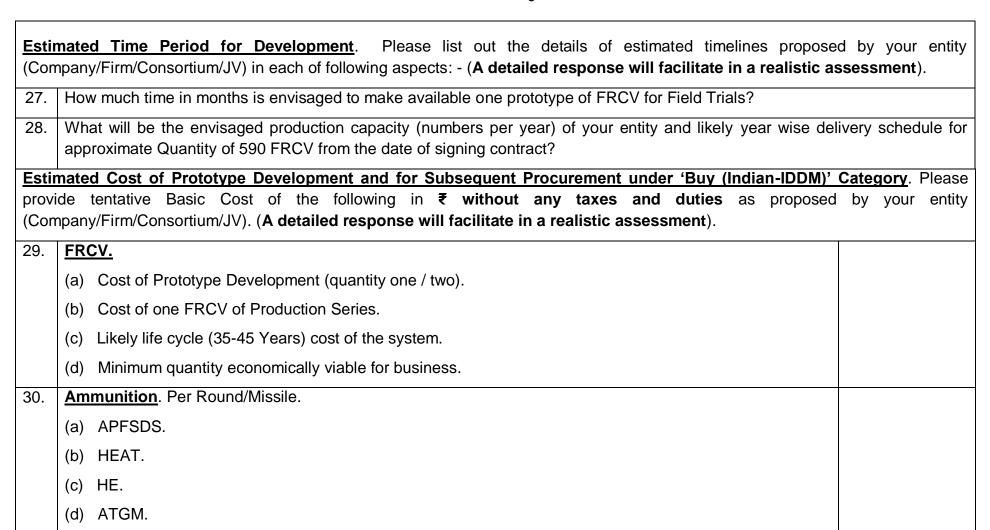
<u>Assessment of Enabling Technologies</u>. Please list out technological expertise, IPR and Design ownership and past manufacturing experience of your entity (Company/Firm/Consortium/JV) in each of following aspects:- (A detailed response will facilitate in a realistic assessment).

		Individual Company Capability	Consortium/ JV Capability	Capability with assistance of DRDO (if applicable)	Critical Technology Not likely to be available in India & will be obtained
7.	<u>Design Modeling and Simulation</u> . Advance Vehicle Dynamics Modeling (CAM/CAD) assisted and Simulation.				
8.	Systems Integration . Experience in Systems Integration.				
9.	Metallurgy. Any new generation materials which could be used in the project for light weighting the armour.				
10.	Power Pack / Engine Technology. Volumetrically compact High BHP engines, Modular Multi-Rating Hybrid Power Packs.				
11.	TransmissionSystemsandDriveTechnologyAutomatic/ Semi-AutoTransmission				
12.	Suspension System and Braking. Active / Adaptive Suspension Systems.				
13.	Tracks and Running Gear. Segmented Band Rubber Track Technology/ Tracks Made of Elastomers/ OR any other technology including existing metallic tracks.				

14.	Armament Technology. Soft recoil Systems, All Electric Gun/ Turret Drive, High Pressure Guns for tank/ artillery systems.			
15.	Ammunition. Conventional tank ammunitions to include High Explosive (HE), High Explosive Anti-Tank (HEAT) and Armour Piercing Fin Stabilised Discarding Sabot (APFSDS) Ammunitions for 120mm and higher caliber guns. Titanium Long Rod Penetrator (LRP) or any other alloys offering better performance than Tungsten for Kinetic Energy (KE) ammunition. (Please amplify response for each type of ammunition)			
16.	Anti-Tank Guided Missiles (ATGM). Gun Tube Launched or External ATGMs (3 rd / 4 th Generation).			•
17.	Fire Control and Sighting (FCS) System. Commander Panoramic Sights (CPS) and Gunner Main Sights (GMS) - 3 rd Gen Thermal Imager, Digital Ballistic Computer, Automatic Target Tracker.			
18.	<u>Situation Awareness</u> . Battlefield Management System (BMS) and Identification of Friend or Foe (IFF) Systems, See Through Armour (Situational Awareness System)			

					T	1	
19.	Survivability.						
	(a) Composite Armour, Explosive Reactive						
	Armour (ERA).						
	(b) Active Protection System (APS) - Soft Kill/						
	Hard Kill APS.						
	(c) Chemical Biological Radioactive Nuclear						
	(CBRN) Protection System.						
	(d) Integrated Fire Detection and Suppression						
	Systems (IFDSS).						
	(e) Stealth Technologies.						
20.	<u>Vetronics</u> . To monitor sub system						
	performance parameters including Built-in						
	Test Equipment (BITE) and ability to predict						
	system failure for timely intervention.						
21.	Ergonomics . Crew efficiency enhancing						
	features including Environment Control Units						
	(ECUs) etc.						
22.	Any other Systems (Not included in list						
	given above but part of the product						
	configuration) If YES, please give details of						
	each system						
	Note - Refer Annexure to this Document (* Mf	r column of Ind	igenous Conte	nt for Sub-Systen	n/ Sub Technologies)		
	- The manufacturing capability for various Su	ub-System/ Sub-	Technologies	should be adequ	ately qualified in the		
	response.						

23.		al Technology. Please provide list are not likely to be available in India.		entage Terms of Crit	tical Technologies & Military Ma	aterials	
24.		Nominated Equipment (BNE) / Bu		nt (REE) Places list	out any sub-component or subs	cyctom	
	which	your entity would like to be nominate	d as BNE/BFE to facilitate	e early realisation of p	rototype.		
25.	<u>Indige</u>	enous Capability. Please provide o	letails of envisaged Indig	genous Capabilities {	(in cost percentage (%) term	ns} for	
	protot	ype development and production stag	ge of FRCV (refer paragra	aph 09 to 12, Chapte	r II of DAP-2020), under the fol	lowing	
	heads): -	, , ,		,		
	Sor	<u>Stage</u>	Individual Company	Consortium	Capability with assistance		
	<u>Ser</u> No	Stage	Capability	/ JV Capability	of DRDO (if applicable)		
	INO		Capability	1 JV Capability	of DRDO (ii applicable)		
	(a)	Prototype Development Stage					
	(b)	Production Stage					
	Note -	Please provide inputs with respect t	o details of the capabilitie	s of your firm for vario	us technologies and sub techno	ologies	
	as pe	r the format attached as Annexure. In	ndigenous content (IC)	should be marked as	'Indian' along with percentage	e of IC	
	conter	nt in bracket, for example - Indian (52)). Capabilities for which th	e firm is dependent or	n a foreign entity should be mar	ked as	
	foreig	gn'. Sub-system/ technology wise IC	in terms of Material, Lab	our & Software also t	to be mentioned as per the form	at.	
26.		enous Software. Please provide deta					
		(refer Paragraph 13, Chapter II of D					
	<u>Ser</u>	System	Sub-system	Applications	Reasons for Not Using		
	No			which will use	Indigenous Software (If		
				Indigenous	Applicable)		
					Applicable)		
				<u>Software</u>			
	(a)	Fire Control System (FCS)					
	(b)	Active Protection System (APS)					
	(c)	Chemical Biological Radioactive					
	(-)	Nuclear (CBRN) Protection					
		System					
	(d)	Any other Systems (Not included	If YES, please give				
	(4)	` `	, .				
		in list given above but part of the					
		product configuration)	system				



Applicability of Foreclosure Criteria You are requested to confirm that your entity (Company/Firm/Consortium/JV) will accept the foreclosure criteria for Make-I Category as specified in Para 20 (a), Chapter-III of DAP-2020 or as amended in future by the MoD, Gol. Any Other Aspect Considered Important. Please list out the response of your entity (Company/Firm/Consortium/JV) in each of following aspects:- (A detailed response will facilitate in a realistic assessment). **Incorporation of DRDO/ DPSUs in the Project**. Does your entity plan to incorporate DRDO/DPSUs in any 32. stage of design and development or subsequent manufacture. **Incorporation of MSMEs in the Project**. Does your entity plan to incorporate MSMEs in any stage of design 33. and development or subsequent manufacture. 34. Sustenance. Does your entity guarantee indigenous spare and maintenance support (MToT) through the lifecycle (a) (Approximately 45 Years post induction) of the equipment (including spares and upgrades)? Would your entity be capable of providing Base Repairs and Overhaul facilities? Please indicate by which Year of Delivery. How will your entity ensure continuous supply of spares? (c) Is your entity willing to provide training to technicians of the Electronics and Mechanical Engineers (d) (EME) of IA for maintenance and base repairs of the proposed Light Tanks? (e) Is your entity willing to provide technical literature of the platform and various sub systems? (f) Envisaged warranty period of the product.

35.	Training of Crews.	
	(a) Is your entity willing to offer initial and refresher training required by tank crews?	
	(b) What all simulators for training of tank crews and other training aggregates for the proposed procan be supplied by your entity? (Annexure IV to Appendix K, Chapter-II of DAP 2020)	duct
36.	Any other information relevant to the project not asked for in the questionnaire may also be submit	itted.

TECHNOLOGIES/ SYSTEMS & SUB-TECHNOLOGIES/ SUB-SYSTEMS FOR FRCV

<u>s</u>	System/	Sub-System/ Sub- Technologies	Indigenous content %age of Indigenous Coron on Cost Basis						
<u>No</u>	<u>Technologies</u>		<u>IPR</u>	<u>Design</u>	Mfr*	Sustenance	Material	<u>Labour</u>	Software
1.	Main Armament	Powder metallurgy and casting techniques							
	System	Hot forging and machining							
		Ammunition storage and handling systems							
		Ammunition loading system							
		Recoil and stabilization systems							
		Elevation and traverse mechanisms							
		Stress analysis and structural design							
		All Electric Gun Control System							
		Ballistic testing and analysis							
2.	Secondary	7.62 mm Coaxial Machine Gun							
	Armament	Remote Control Weapon System (RCWS) 12.7 mm Anti-Aircraft Machine Gun (AAMG)							
3.	Fire Control System (FCS)	FCS with fully digitized architecture allowing Hunter- Killer & Killer-Killer operations and capability to incorporate AI decision support							
		Automatic Target Detection & Tracking System							
		Auto Muzzle Reference system (MRS)							
4.	Fire Control	Main armament stabilization systems							
	Stabilization	Fire control Sensors					1		
		Ballistics calculation systems							
		Turret stabilization systems							
		Aiming and tracking systems							
		Integration with ammunition and guidance systems							

^{*} Refer Note of Para 22 of Questionnaire - The manufacturing capability for various Sub-System/ Sub Technologies should be adequately qualified in the response.

<u>s</u>	System/ Technologies	Sub-System/ Sub- Technologies	Indigenous content				%age of Indigenous Content on Cost Basis		
<u>No</u>			<u>IPR</u>	Design	Mfr*	Sustenance	<u>Material</u>	Labour	<u>Software</u>
5.	Sighting System	Commander & Gunner Sight: two axis independent stabilized, Multi-Channel Optical Sight with laser range finder							
		Driver Day cum night fusion sight							
		Night vision periscopes							
		Thermal Imager incorporating a fusion of SWIR, MWIR & LWIR							
		Panoramic Sight for Commander with 360° view							
6.	Ammunition	Kinetic Energy (KE) Projectiles (APFSDS)							
		High Explosive Anti-Tank (HEAT)							
		High Explosive (HE)							
		Anti-Tank Guided Missile (ATGM)							
		Loiter Munitions							
7.	Anti-Tank Guided Missile	Smart Top-Attack Munitions (STAM) Fire & Forget, top-attack anti-tank munitions							
	(ATGM)	Guidance and control systems							
		Propulsion systems							
		Warhead design and performance							
		Launcher systems							
		Fire control systems							
	Tai	Targeting and acquisition systems							
		Integration with host platform							
8.	Active & Passive	Missile Warning System: Pre-shot detection with laser warning system							
	Protection Systems	Active Protection Systems (APS) with Soft Kill & Hard Kill							
		Dedicated Top Attack Protection System							
		Modular Armour with Explosive Reactive Armor (ERA)							
		Composite armor: made of a combination of							
		materials, including ceramics, metals, and plastics, to							
		provide superior protection against projectiles and							
		explosions.					l		

<u>S</u> <u>No</u>	System/ Technologies	Sub-System/ Sub- Technologies	Indigenous content				%age of Indigenous Content on Cost Basis		
			<u>IPR</u>	Design	Mfr*	Sustenance	Material	<u>Labour</u>	Software
		Chemical, Biological, Radiological Nuclear (CBRN) Protection System							
		Stealth & Signature Management Technology: Multi Spectral Camouflage/ Adaptive Stealth Solutions							
		Smoke Grenade Dischargers with anti-thermal & anti-laser protection							
		Instant Fire Detection & Suppression System							
9.	Power Pack	Minimum 1500 HP with Power to Weight Ratio of minimum 27:1 HP/Ton Engine design and development							
		Heat management and cooling systems							
		Power Generation and management systems							
		Fuel systems							
		Exhaust emission control system							
		System integration and testing							
		Automatic Transmission System							
		Gear design and manufacturing							
		Torque converters and clutches							
1		Drive sprocket and idler systems							
		Quick fit & Detachable Rubberized Pads / Composite Tracks							
		Track shoe design							
		Track Tension adjustment systems							
		Bogey wheels and Top roller systems							
		Self-Recovery Mechanism							
10.	Suspension Systems	Hydro pneumatic/ Hydro gas/ Semi- Active suspension							
		Active suspension system							
		Torsion bar and hydraulic suspension							
11.	System	Embedded systems and control							
	Integration	Sensors and Actuators integration							
		Networked communication systems							
		Power management and distribution							

S No	System/ Technologies	Sub-System/ Sub- Technologies	Indigenous content				%age of Indigenous Content on Cost Basis		
			<u>IPR</u>	<u>Design</u>	Mfr*	Sustenance	<u>Material</u>	Labour	<u>Software</u>
		Human-machine interfaces (HMI)							
		Cyber security measures							
		Data management and analysis							
		System level testing and validation							
12.	Metallurgy	Heat treatment and thermal processing							
	0,	Welding and fabrication							
		Corrosion protection and coatings							
		Mechanical property testing							
		Surface engineering and treatments							
13.	Battle Field	Sensor systems (e.g. optics, radar, etc)							
	Management	Information processing and management systems							
	& Situational	Command and control systems							
	Awareness	Data linking and networking							
		Mapping and navigation systems							
		Target identification and tracking systems							
		Situational awareness displays and interfaces							
		Electronic Identification Friend or Foe (IFF) systems							
		Threat assessment algorithms							
		Integration with other battlefield systems							
		Sensor Shooter Links							
14.	Maintenance	Vetronics (Condition Based Monitoring System)							
	& Ergonomics	Auxiliary Power Unit (APU) with power output not							
		less than 13KW at 27.5±1V DC							
		Environment Control Unit							
		Sensor Systems							
		Networking and Data Linking Systems							
15.	Communications	Software Defined Radio (SDR)							
		Inter-crew communication system							
		Tactical Wi-Fi Network System (10 Sq km)							

S No	System/	Sub-System/ Sub- Technologies	Indigenous content				%age of Indigenous Content on Cost Basis		
	<u>Technologies</u>		<u>IPR</u>	<u>Design</u>	Mfr*	<u>Sustenance</u>	<u>Material</u>	<u>Labour</u>	<u>Software</u>
16.	Niche	Fully Digitized Human-Machine Teaming							
	Capabilities	Integrated Intelligence Surveillance Reconnaissance (ISR) System							
		360 ^o Vision akin to See Through Armour							
		Electronic Warfare System							
		Hybrid Navigation System (Satellite + Inertial navigation)							

^{*} Refer Note of Para 22 of Questionnaire - The manufacturing capability for various Sub-System/ Sub Technologies should be adequately qualified in the response.